



Bronze Dealer Application Cover

Please use your Adobe program to type in all information.
Email completed application to: Sales@fleetwoodusa.com

Date _____

Name of Owner / Principal _____

Company Name _____

DBA _____

Address _____

City/State/Zip _____ / _____ / _____

Ship to Address if Different _____

Telephone _____

Email Address (Owner / Principal) _____

Email Address (Authorized Officer / Accounting) _____

Website Address _____

Contractor's License _____

State Incorporated / Corporation # _____

Do you provide installation? _____

Describe principal business of the company:

Required Documents

- ___ Bronze Dealer Application Cover
- ___ Dealer Requirements
- ___ Terms & Conditions
- ___ Care & Maintenance Instructions
- ___ Completed W-9
- ___ Certificates of Insurance / Insurance Requirements
- ___ Resale Certificate
- ___ Street View Photo of Showroom

<u>Fleetwood Use Only</u>	
Multiplier / Level	_____
Sales Rep / Area	_____
Date Approved	_____
Approved By	_____
Required Factory Visit Date	_____

Application Procedure

Submit completed application. The applicant will be notified by Accounting when processed.

Displaying Dealership

Fleetwood offers Bronze level dealers an immediate opportunity to achieve better pricing after installing displays. The Silver level application can be printed from the Dealer page after the Bronze level dealership has been approved.



Dealer Requirements


1. The principal business of the applicant is reselling fenestration products. The showroom must be open during normal business hours in a suitable location.
2. Dealers are precluded from revealing dealer levels to the public. Displaying dealers are restricted from offering products deemed, "[Competing Products](#)" in residential projects and from selling to companies that otherwise qualify for a dealership unless the Authorized Dealer is performing the installation.
3. Displays must be current at all times. If the dealership is terminated, Dealer to return displays, freight prepaid. If not reusable (factory discretion) Dealer to pay the balance of the original discount. If additional showrooms are closed, the remaining dealership will pay the balance of discounted displays.
4. Dealers must invoice minimum [sales](#)* each year to maintain that level for the following year. If not met, status will drop at least one level for the following calendar year. Dealer's dropping to a lower level will only get existing quotes honored for 30 days. Platinum Elite dealers must increase sales each year. If the previous year's sales level was not eclipsed, current year sales must exceed that of two years before (benchmark) or be changed to Platinum until the benchmark is achieved.
5. Additional locations must meet all current Dealer level requirements, with the exception of annual sales, which is counted collectively and divided by the number of locations. If more than two, additional locations are only required to meet 50% of the annual minimum. The level of all locations will move in unison either upward or downward.
6. Displaying dealers are not allowed to move to Bronze by choice. If violations require a move to the Bronze level Dealer must still fulfill all requirements of the previous level. Dealers will proactively provide an updated application every 24 months. If the dealership ends, Dealer must wait 12 months to reapply.
7. All orders must be serviced as determined by Fleetwood, regardless of location. Projects beyond 100 driving miles of the showroom forfeit applicable field support since outside the dealer's sales territory.
8. Displaying Dealers must create and present all quotes and orders with the software provided by Fleetwood. All pricing to be done at minimum resale price or higher. Permission is required for quoting outside the USA. Dealers to provide customer contact information for factory follow-up. Dealer acknowledges that the Snapshot ordering software is proprietary to Fleetwood. Subject to all terms of this Agreement, Fleetwood grants to Dealer a nonexclusive, nontransferable license to use Snapshot for internal business uses only. Except as granted here, Fleetwood retains all rights in Snapshot and no ownership is transferred to Dealer or any third party. Dealer shall reproduce, install, and operate Snapshot only on the authorized platform. Dealer shall not modify, or reverse engineer Snapshot. Dealer shall only distribute Snapshot to Dealer's employees who are registered to use the software. Dealer is responsible for all Snapshot orders. Fleetwood has no duty to investigate the use of Snapshot by Dealer or Dealer's personnel using Snapshot.
9. Dealers must maintain [credit limits](#)* based on dealer levels. Dealers are not allowed to alter any Fleetwood product without written permission by management. All quotes and orders are subject to Fleetwood's "[Terms and Conditions](#)". Dealer shall, at its own expense, maintain and carry in full force and affect all [Insurance Requirements](#)".
10. Participation in an Elite Dealer Conference is required before submitting a Gold Dealer Application. Owners and active salespeople of Gold level and above are required to complete EDC training every 2 years.
11. Dealer represents and warrants that it is in good standing, solvent, and licensed to do business, and that all required insurance is in the name of Dealer, whether operating in its own name or as a DBA (doing business as).
12. Dealer cannot have any contact with any FLEETWOOD employee regarding change in employment.
13. Dealers must represent Fleetwood in a professional manner as determined by Fleetwood. Region Managers have authority to carry out factory mandates and enforce stated policies.

If accepted as a Dealer, the undersigned agrees to all terms and conditions of all documents signed or initialed as part of the Dealer Application document package. Penalties range from loss of dealership to a one-year level drop. Dealer must comply with the previous level requirements during the probation and existing quotes are not honored.

Name of Owner / Principal _____ Company Name _____

Address _____ City/State/Zip _____ / _____ / _____

Telephone _____ Email of Owner / Principal _____

Owner / Principal's Signature _____  Date _____

* As set forth on Fleetwood's website page for Dealers



Terms & Conditions

1. The contractual obligations of this agreement are deemed to be performed in the county of Riverside, state of California.
2. The Quotation or Sales Confirmation, including these terms and conditions, other notes and any noted attachments hereto, contains the complete and final agreement between Fleetwood and the Authorized Dealer.
3. All labeled FLEETWOOD doors and windows will be manufactured in precisely the same manner as the approved AAMA or NFRC test specimen. There is no other specific guarantee regarding weather performance of field test results. Any field-testing performed must be per AAMA 502, and performed "**on newly installed fenestration products(s)**" as required in Short Form Field Testing Specifications.
4. It is the responsibility of the Authorized Dealer to review all conditions under which the products and associated glass and glazing materials are to be installed and advise, warn and inform all necessary parties of conditions that exhibit a propensity for product failure or appear to be (but not limited to) dangerous or hazardous.
5. All Fleetwood products must be installed by licensed installers or those who have a special training certificate or a minimum of 5 years experience installing windows and doors.
6. All quoted product manufacturing lead times are for information only and *can not be deemed binding*. Costs associated with delays for any reason are not covered by Fleetwood.
7. The Authorized Dealer must obtain prior written authorization for any changes. Fleetwood reserves the right to approach corrective measures in any way it deems appropriate and reasonable. Fleetwood does not re-stock goods; "cancelled" orders will be billed in full for materials and labor expended.
8. Fleetwood furnishes a "Limited Lifetime Warranty", as appropriate to the project, for all windows and doors.
9. All monetary values shown on Quotations or Sales Confirmations indicate U.S. funds.
10. All orders are subject to review and final acceptance by the Accounting Department. Debtor understands and agrees that if collection becomes necessary through attorneys, collection agencies, etc., full costs of such collections shall be paid by debtor in addition to full invoice amount, plus late charges and a finance charge rate that is the maximum rate permitted by law. The contractual obligations of this agreement are deemed to be performed in the county of Riverside, state of California. Should any dispute arise with Fleetwood concerning this agreement exclusive jurisdiction over any dispute will lie in the Superior Court, County of Riverside located at 4050 Main Street, Riverside, California. Each party also agrees not to bring any action or proceeding arising out of or relating to this agreement in any other court. Each of the parties waives any defense of inconvenient forum to the maintenance of any action or proceeding so brought. Dealer agrees to adhere to Terms & Conditions and Dealer Requirements. These documents are available upon request.
11. Appropriate State of California taxes will be assessed and collected on orders shipped to California destinations unless a current Resale Card is on file.
12. There will be a \$25.00 service charge applied to the Authorized Dealer account for returned checks.
13. Any changes to those these Terms and Conditions must be approved in writing by one of the officers. Dealer covenants and agrees that in the event that Fleetwood shall, regardless of fault, be made or become a party to any suit, arbitration or litigation by reason of this relationship, or by reason of any act or omission by Dealer, or by reason of the purchase, manufacture, storage, transportation, provision to Dealer's customers, or installation of FLEETWOOD products ordered by dealer, Dealer shall, to the fullest extent allowed by law, pay all damages, judgments, liabilities, costs and expenses, of any kind, including but not limited to expert and attorney fees and costs, incurred by or imposed on Fleetwood by reason of, or in connection with such suit, arbitration or litigation.



- 14. All product warranties are void unless the products are maintained according to our "[Care and Maintenance](#)" instructions. Contact the factory for a copy or visit our Internet site.
- 15. Any agreement by Fleetwood and Dealer is conditioned on the existence of personal guaranties except in the case of sole proprietorships.
- 16. Any and all warranty claims, actions or disputes under this Agreement or implied warranty claims arising out of or relating to the underlying transactions contemplated by or referenced in this Agreement ("Arbitration Claims"), must be submitted for binding arbitration under the California Arbitration Act and administered by JAMS pursuant to JAMS' Streamlined Arbitration Rules and Procedures as amended from time-to-time. Parties agree to regularly check JAMS' website (<http://www.jamsadr.com/>) for changes to the rules. Parties acknowledge receipt of a copy of JAMS' Streamlined Arbitration Rules and Procedures. The exclusive venue for the arbitration will be Riverside County. The arbitration will be decided under California law. A failure by the arbitrator to follow California law shall be deemed an excess of the arbitrator's authority. The arbitrator shall not have the power to commit errors of law or legal reasoning, and the award may be vacated or corrected on appeal for any such error. The parties hereby acknowledge that there are no jury trial rights in arbitration, and by entering into this Agreement, waive all rights to trial by jury for the Arbitration Claims. Additionally, by entering into this Agreement, the parties waive all rights to have any Arbitration Claim heard by Small Claims Court. There shall be no rights of discovery except as provided in the applicable arbitration rules. The hearing will commence within ninety days of demand, and shall last no longer than three days. The parties will equally share all arbitrator costs but not the fees and costs to advocate the party's position in arbitration including, without limitation, the party's attorney and expert fees, and exhibit and documents costs unless such fees and costs are required by statute or awarded as a prevailing party. The arbitrator will lack jurisdiction to award equitable remedies except to the extent liability is proven on an equitable claim. Subject to any statute barring waiver, the arbitrator may award reasonable attorneys' fees to the prevailing party. The arbitrator shall determine the dispute based solely on the law governing the claims at issue, and not on any other basis such as "just cause." The arbitrator shall render a written reasoned award, including findings of fact and conclusions of law, which shall be delivered to the parties within thirty days, following the close of the presentation of evidence. The arbitrator's award shall be subject to appeal in accordance with the California Appeals Act.

Name of Owner / Principal _____

Company Name _____



Owner / Principal's Signature _____ Date _____

Homeowner Registration Data

Authorized Dealer _____

Confirmed Order Number (6-digits) _____

Dealers are required to provide a copy to each customer

Care & Maintenance Instructions

Read Before Installation: Remove products from all packaging, inspect for quality, confirm all shipped as ordered and store in a dry, cool and clean location until installation. Areas of concern should be photographed and reported to the Authorized Dealer within 48 hours of delivery.

Galvanic Corrosion: Whenever dissimilar metals are placed in the presence of an electrolyte, e.g. moisture, the two metals are "bridged," forming an electrical couple. **Prevention:** *Totally* isolate dissimilar metals to prevent moisture from "bridging" the materials and follow the *Care & Maintenance Instructions* and dry out these areas as quickly as possible.

1.0 Protection During Construction: Immediately following installation each product should be cleaned and examined for finish and glass quality and then **covered with material that will not harm or damage the glass or aluminum finish** (Shurtape PE 444 can be used to secure suitable protective materials).

Caustic Corrosion (e.g. stucco run-off and concrete splashing): Anodized finishes are especially susceptible to staining and etching from contact with uncured masonry materials. Immediately clean affected areas or caustic agents will irreparably damage your window and door finish. Edge corrosion will not crawl under anodized finishes but can migrate under the surface of painted finishes if not removed and kept clean.

2.0 Cleaning Frequency (Documented Cleaning Required)

- a. Procedure 1 – Every 3 Months (Required if within 3 miles of Salt water)
- b. Procedure 2 - Every 6 Months (Required if within 6 miles of Salt water)
- c. Procedure 3 - Every 5 Years Maintenance (Required on all products)

3.0 General: Professionals should perform the initial cleaning process and every cleaning thereafter. Products should be cleaned when shaded, and glass should never be cleaned when temperatures are colder than 50 degrees Fahrenheit. All surfaces exposed to the atmosphere collect debris and the amount varies, depending on geographic area, environmental conditions, finish and location on the building. Most aluminum windows and doors have some unfinished, exposed edges. Pay special attention to these areas to keep them clean. Corrosion will not crawl under anodized finishes but can crawl under paint if not cleaned. In both wet and dry climates, recessed and sheltered areas usually become more heavily soiled because of the lack of rain-washing, most detrimentally in salty environments. Frequent and longer periods of condensation also occur in protected areas increasing the adhesion of the soil.

Door thresholds, window sills and patio door screens are especially susceptible to surface corrosion if not kept clean.

4.0 Procedure 1 (Every 3 Months Following Installation)

4.1 General: All exposed exterior surfaces should be rinsed by lightly spraying fresh water. **DO NOT** use high-pressure devices. Using a car wash brush, clean all glass, metal and screen surfaces with mild soapy water and rinse thoroughly. Ensure all weep holes are free of blockage and pay special attention to exposed, unfinished aluminum edges. Drying is recommended for the best appearance.

4.2 Glass Care (If 4.1 Methods Ineffective):

4.2.1 Foreign matter stuck to the glass should be knocked off before any pressure is applied with brushes. Soak these areas with water and use a fingernail or plastic putty knife to jar it from the glass surface. Professional window cleaners may assume the risk of damaging the glass and choose more aggressive techniques, e.g. razor blades, but it is not recommended.

4.2.2 Use non-ammonia based cleaners designed for glass surface cleaning. With a soft cloth, e.g. micro fiber, apply moderate, circular motion pressure on the areas needing cleaning. Your glass may not be safety glass (tempered or laminated) therefore do not apply too much pressure to the glass. Serious injury can result from broken glass.

4.2.3 If the above efforts are unsuccessful, use isopropyl alcohol with a soft cloth, e.g. micro fiber, applying moderate pressure, in a circular motion, on the areas needing cleaning. Your glass may not be safety glass (tempered or laminated) therefore do not apply too much pressure to the glass. Serious injury can result from broken glass.

*Refer to GANA "Proper Procedures for Cleaning Architectural Glass Products".

STICKERS ARE EASIER TO REMOVE IF SOAKED BY WATER FOR FIVE MINUTES PRIOR. STUBBORN LABELS CAN BE SOAKED WITH SOAPY WATER AND COVERED OVERNIGHT WITH PLASTIC WRAP, AND THEN REMOVED THE FOLLOWING DAY WITH A PLASTIC PUTTY KNIFE.

4.2.4 If stubborn debris remains, carefully apply a light coat of lacquer thinner to a soft cloth, e.g. micro fiber, and apply moderate pressure on the glass until debris is gone. Do not allow any chemicals to touch the vinyl, rubber or plastic surfaces. If solvents are used, rinse the surface completely with clean water and allow the surface to air dry or wipe dry with a chamois, squeegee or lint-free cloth.

IF LACQUER THINNER IS USED, READ THE MANUFACTURER'S WARNING AND INSTRUCTIONS BEFORE USE. When solvents are used, rinse the surface completely with clean water and allow the surface to air dry or wipe dry with a chamois, squeegee or lint-free cloth.

4.3 Anodized Finishes (If 4.1 Methods Ineffective):

DO NOT USE AMMONIA BASED CLEANERS. IF LACQUER THINNER IS USED, READ THE MANUFACTURER'S WARNING AND INSTRUCTIONS BEFORE USE. If solvents are used, rinse the surface completely with clean water and allow the surface to air dry or wipe dry with a chamois, squeegee or lint-free cloth. Prior to cleaning anodized finishes, reference AAMA 609 and 610-02: Cleaning and Maintenance Guide for architecturally finished aluminum.

4.3.1 Use isopropyl alcohol, applying moderate pressure with a soft cloth, e.g. micro fiber, to the areas needing cleaning. If stubborn debris remains, carefully apply a light coat of lacquer thinner to a soft cloth, e.g. micro fiber, and apply moderate pressure until debris is gone. Do not allow any chemicals to touch the vinyl, rubber or plastic surfaces. If solvents are used, rinse the surface completely with clean water and allow the surface to air dry or wipe dry with a chamois, squeegee or lint-free cloth.

4.3.2 As a final effort to remove stubborn debris we suggest using a polishing cleanser designed for hand cleaning that contains pumice (e.g. "Fast Orange Hand Cleaner"). Only use a moist, soft cloth, e.g. micro fiber, to apply the cleanser. Abrasive instruments e.g. Scotch Brite Pads **OR ANY OTHER CLEANSER** may scratch the anodic surface.

4.4 Painted Finishes (If 4.1 Methods Ineffective):

4.4.1 Use isopropyl alcohol, applying moderate pressure, with a soft cloth, e.g. micro fiber, in a circular motion, on the areas needing cleaning.

DO NOT USE ANY CHEMICALS OR OTHER SUCH SUBSTANCE THAT CAN REMOVE THE COLOR OR GLOSS OF THE PAINT.

4.5 Components (If 4.1 Methods Ineffective): Only visible components (exposed directly to the elements) need to be cleaned.

Stainless Steel Track Insert: Use isopropyl alcohol, applying moderate pressure, with a soft cloth, e.g. micro fiber, in a circular motion, on the areas needing cleaning. Always apply light and uniform pressure in the same direction as the grain of the stainless steel.

Stainless Steel Hardware Components: Use isopropyl alcohol, applying moderate pressure, with a soft cloth, e.g. micro fiber, in a circular motion, on the areas needing cleaning. Always apply light and uniform pressure in the same direction as the grain of the stainless steel.

Non-Stainless Hardware Components: Use isopropyl alcohol, applying moderate pressure, with a soft cloth, e.g. micro fiber, in a circular motion, on the areas needing cleaning.

Screen Frame & Mesh: To clean the aluminum frame and screen mesh, remove the screen frame from the window or door and lightly spray with water to remove dirt, debris and especially salt residue. If additional cleaning is required, use mild soapy water and a car wash brush to gently remove dirt and debris and rinse thoroughly.

Sub Sillpans: Make sure all drainpipes are free of debris that can prevent the proper drainage of water. If blockage exists manually remove if possible or flush with fresh water.

5.0 Procedure 2 (Every 6 Months)

5.1 Perform all steps as defined in Cleaning Procedure 1

5.2 Frame & Panels: Make visual inspections around the installation looking for: Water leaks around frame, making sure all weep holes are free of blockage and confirming all components are operational.

5.3 Glazing Vinyl: Inspect for gaps or damage. Black silicone sealant can be used to correct small gaps due to normal shrinkage.

6.0 Procedure 3 (Every 5 Years)

SEALANTS AND WEATHER-STRIPPING BREAKDOWN OVER TIME. EVERY 5 YEARS A COMPLETE INSPECTION IS RECOMMENDED OF ALL FRAME CORNERS.

6.1 Perform all steps as defined in Cleaning Procedures 1 & 2

6.2 Glass: Inspect each insulated glass lite for moisture between the panes. For laminated and annealed monolithic glass, check for cracks or runs. Report any such findings to the Authorized Dealer through whom you purchased the products.

6.3 Frame & Panels: Inspect all exposed sealant in each frame corner and reseal if needed with a compatible sealant (Not required if sill pans exist). Replace all weather-stripping / glazing vinyl as needed.

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.		
	2 Business name/disregarded entity name, if different from above		
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>	
	5 Address (number, street, and apt. or suite no.) See instructions.	Requester's name and address (optional)	
	6 City, state, and ZIP code		
	7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
				-			-		
or									
Employer identification number									
				-					

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-DIV (dividends or interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



Insurance Requirements

Dealer shall, at its own expense, maintain and carry in full force and effect insurance as follows:

1. Workers' Compensation and Employer's Liability Policy, which shall include: (i) Workers' Compensation (Coverage A), with statutory limits, and in accordance with the laws of the state where the Work is performed; and (ii) Employer's Liability (Coverage B) with minimum limits of \$1,000,000 Bodily Injury by Accident, each Accident, \$1,000,000 Bodily Injury by Disease, each Employee. If coverage is obtained from a state fund (such as Ohio), Dealer will purchase "stop gap" coverage, with minimum limits of \$1,000,000 per occurrence, from a commercial insurer meeting the requirements of this section.
2. Commercial General Liability Policy, providing coverage on an occurrence basis, for liability arising out of premises, operations, bodily injury, property damage (including loss of use), products completed operations, and liability insured under an insured contract (sometimes referred to as broad-from contractual liability, which shall have minimum limits of \$1,000,000 each occurrence; in all cases subject to \$3,000,000 in the general aggregate for all such claims.
3. Professional Liability Coverage (Errors and Omissions). Dealer shall provide professional liability insurance with a limit of not less than \$1,000,000 per occurrence or claim and \$3,000,000 in the aggregate.
4. Umbrella/Excess Liability Insurance with minimum limits of \$3,000,000 per occurrence; \$3,000,000 aggregate, to apply to employer's liability and commercial general liability.
5. Except with regard to workers' compensation/employer's liability and professional liability insurance, Dealer shall name Fleetwood as an additional insured under all of its required insurance policies and endorse or require each policy to (i) stipulate that such insurance is primary and is not additional to, or contributing with, any other insurance or self-insurance carried by, or for the benefit of Fleetwood, and (ii) waive any and all rights of subrogation against Fleetwood and its insurance carriers, except where not permitted by law.
6. The policies shall be written by insurance companies which have a Best Rating of not less than "A-IX".
7. Dealer shall provide Fleetwood with copies of insurance certificates evidencing the insurance coverage specified in this Agreement, including the naming of Fleetwood as an additional insured under each applicable policy.
8. Dealer shall complete and provide a W-9 form to Fleetwood.

California Resale Certificate

I HEREBY CERTIFY:

1. I hold valid seller's permit number: _____

2. I am engaged in the business of selling the following type of tangible personal property:

3. This certificate is for the purchase from _____ of the item(s) I have listed in paragraph 5 below. [Vendor's name]

4. I will resell the item(s) listed in paragraph 5, which I am purchasing under this resale certificate in the form of tangible personal property in the regular course of my business operations, and I will do so prior to making any use of the item(s) other than demonstration and display while holding the item(s) for sale in the regular course of my business. I understand that if I use the item(s) purchased under this certificate in any manner other than as just described, I will owe use tax based on each item's purchase price or as otherwise provided by law.

5. Description of property to be purchased for resale:

6. I have read and understand the following:

For Your Information: A person may be guilty of a misdemeanor under Revenue and Taxation Code section 6094.5 if the purchaser knows at the time of purchase that he or she will not resell the purchased item prior to any use (other than retention, demonstration, or display while holding it for resale) and he or she furnishes a resale certificate to avoid payment to the seller of an amount as tax. Additionally, a person misusing a resale certificate for personal gain or to evade the payment of tax is liable, for each purchase, for the tax that would have been due, plus a penalty of 10 percent of the tax or \$500, whichever is more.

NAME OF PURCHASER _____

SIGNATURE OF PURCHASER, PURCHASER'S EMPLOYEE OR AUTHORIZED REPRESENTATIVE _____

 _____

PRINTED NAME OF PERSON SIGNING _____	TITLE _____
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ADDRESS OF PURCHASER _____

TELEPHONE NUMBER () _____	DATE _____
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